



New Zealand Grassland Trust Ray Brougham Trophy Seminar



Profitability. Sustainability. Competitiveness.

Reducing the environmental impact and increasing the economic contribution of dairy farming

Dave Clark
DairyNZ, Hamilton

New Zealand dairy statistics

	1990-91	2008-09
Herds	14,700	11,600
Cows (millions)	2.4	4.25
Average herd size	165	365
NZ (m kg milksolids)	610	1,400
Milksolids (kg/cow)	255	323
Milksolids (kg/ha)	615	915
Stocking rate (cows/ha)	2.4	2.85

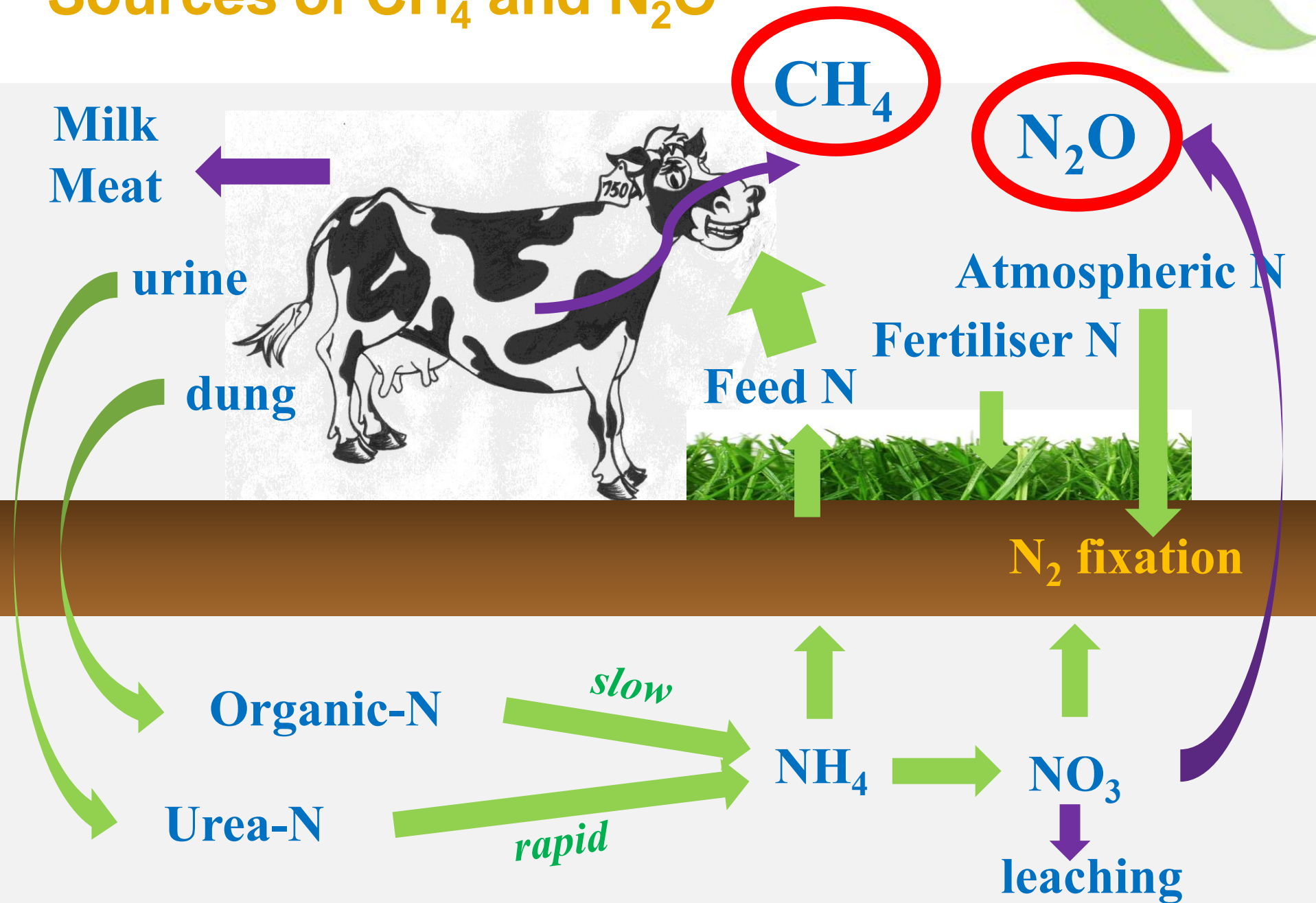
Historical path to increased milk production

- Increased stocking rate to increase pasture utilisation
- Increased N fertiliser to support higher stocking rate and fill in late winter feed deficits
- Increased grazing off of young stock and dry cows
- Increased supplements from off-farm – Maize Silage and Palm Kernel Expeller

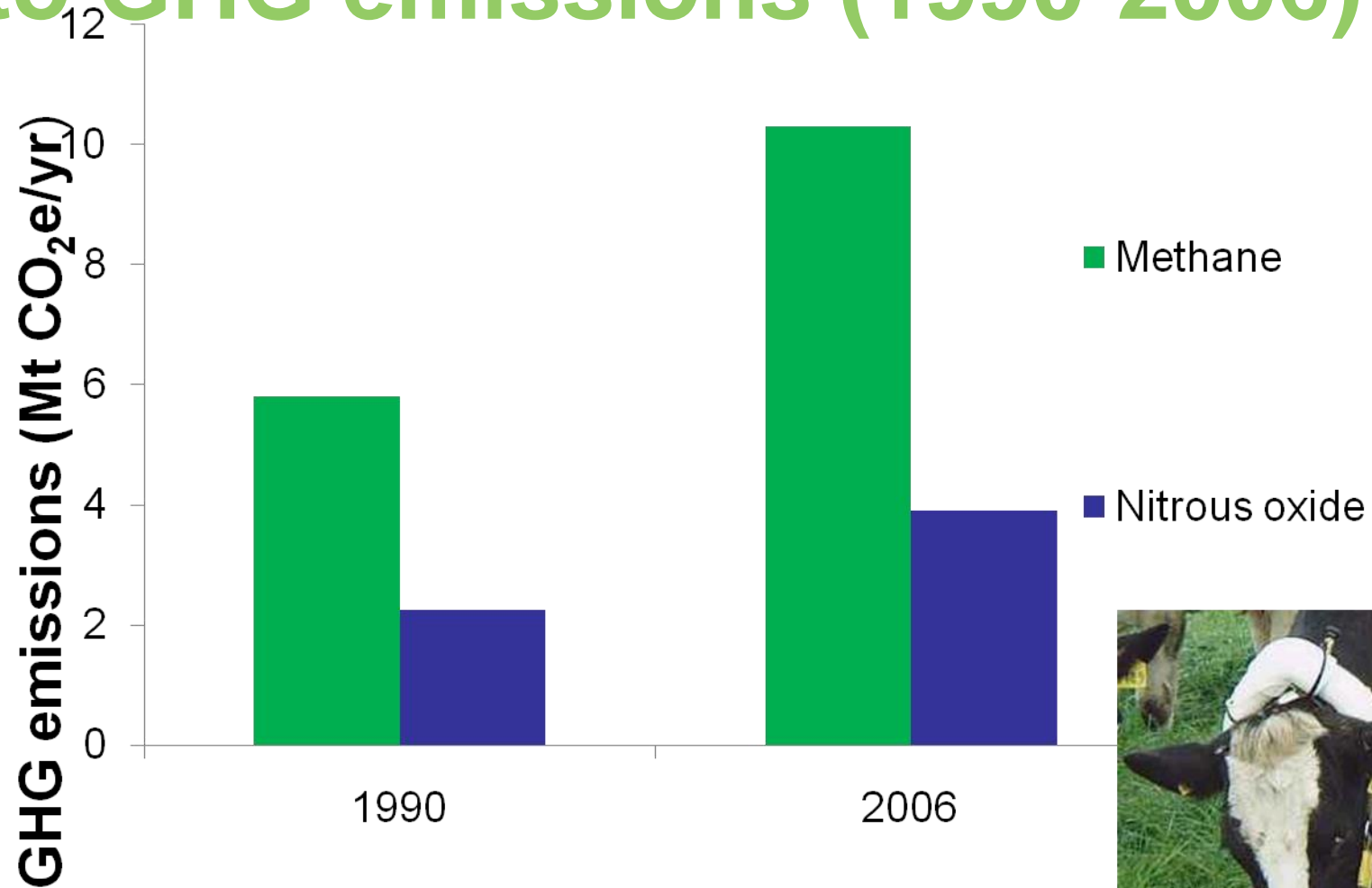
Emergent problems associated with milk production increase

- Lower fertility of modern cows means – higher cull rates and more replacements
- Low legume content– no N fixation, lower quality, esp. lower intake, no dilution of ryegrass
- Poor ryegrass persistence
- Increased **TOTAL farm N surplus** (Total N inputs – N in product) from bought in feed and N fertiliser
- Increased stocking rates lead to increased urine patches

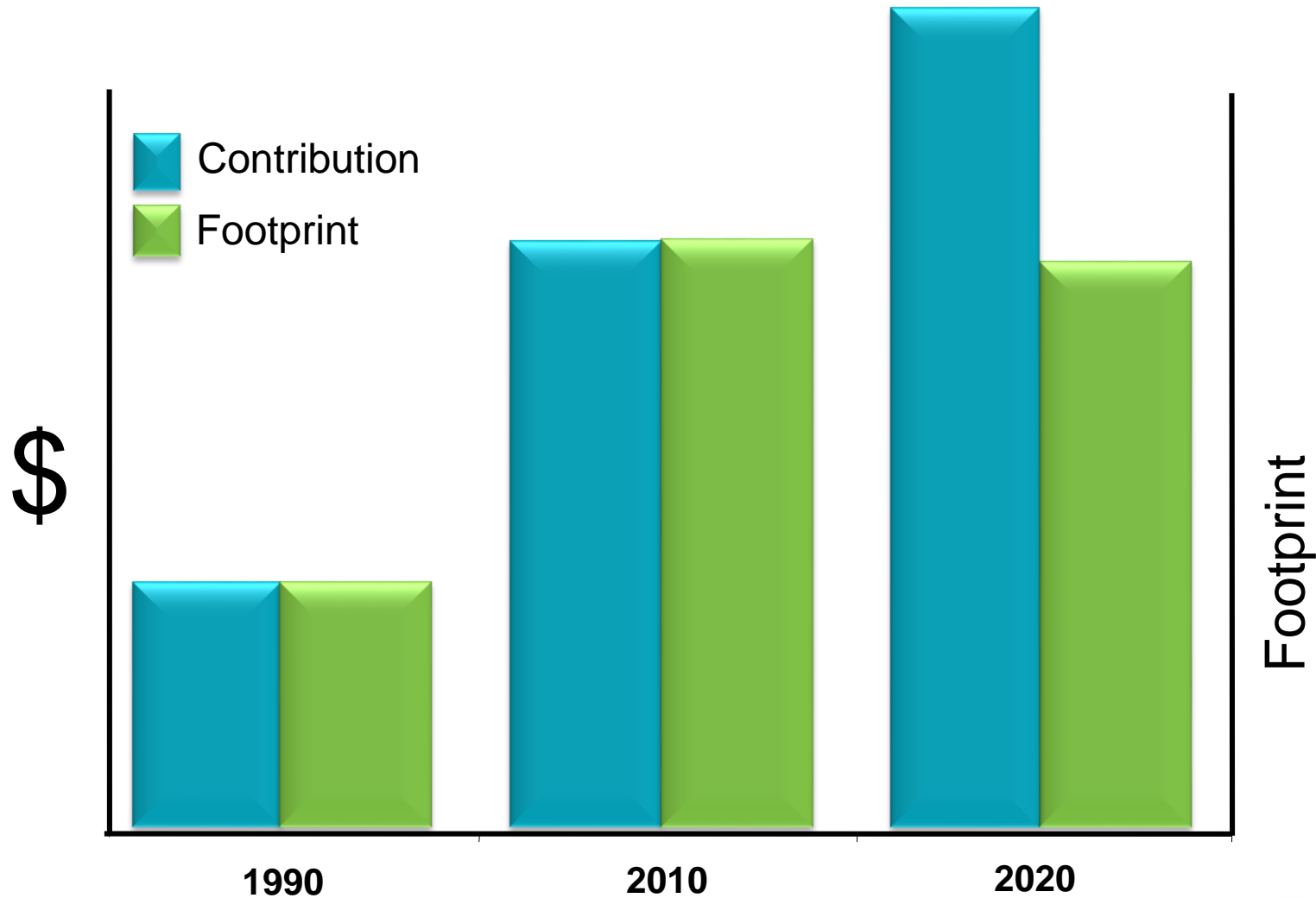
Sources of CH_4 and N_2O



Dairy sector contribution to GHG emissions (1990-2006)

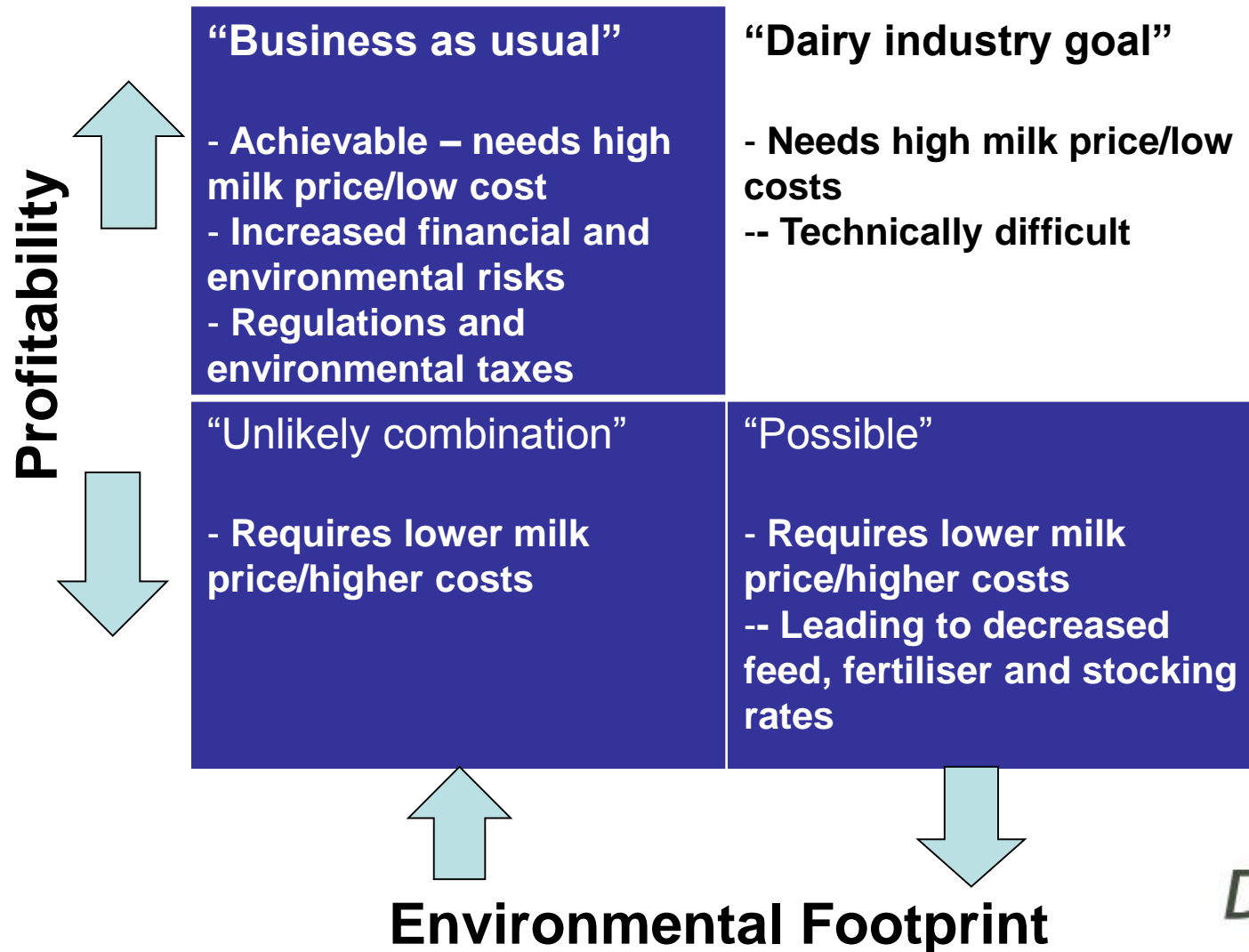


NZ Dairy - economic and environmental goals

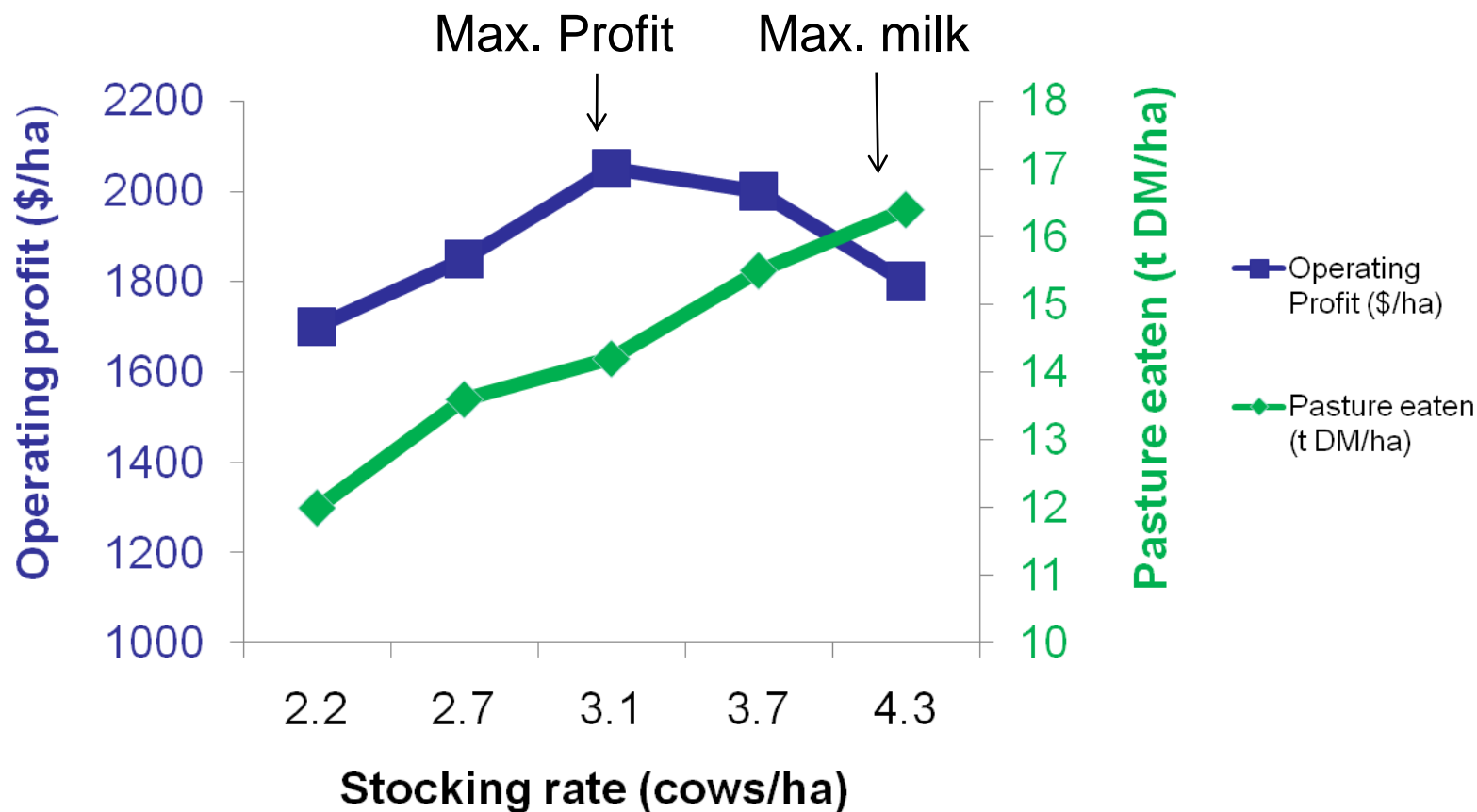


Tim Mackle, CEO DairyNZ, 2010

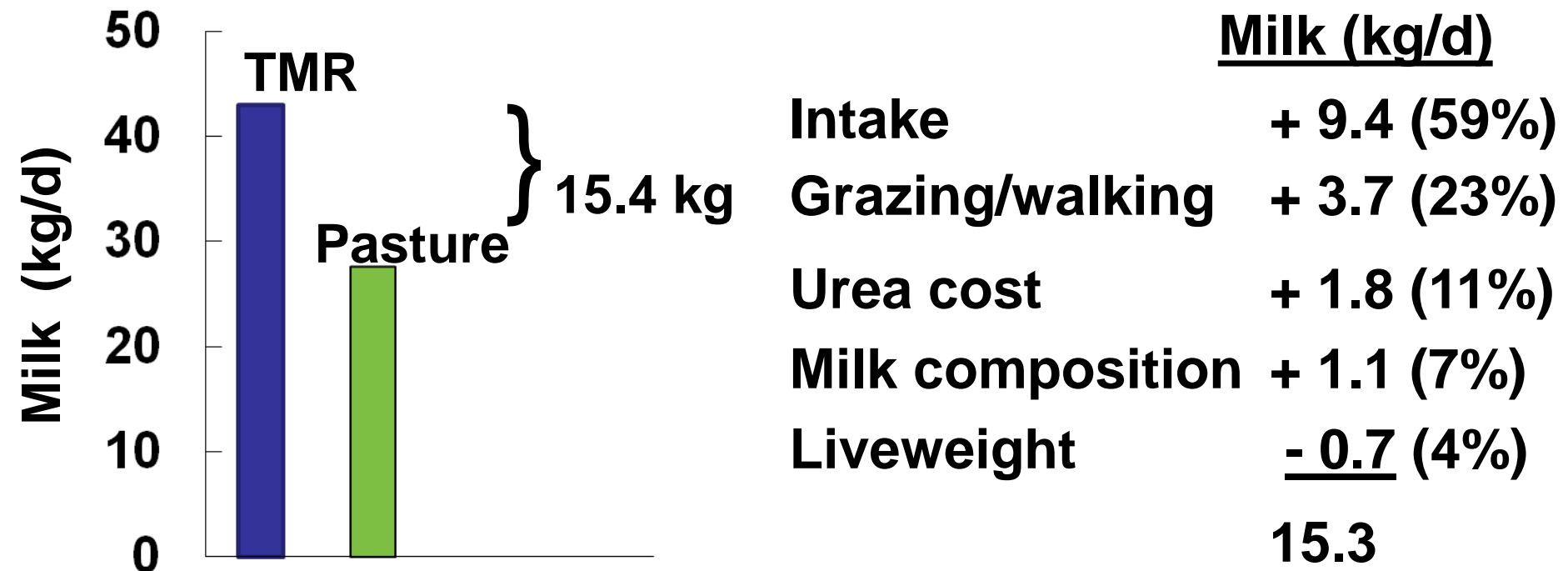
Four scenarios for dairy industry (2010-2030)



No 2 Dairy Stocking Rate trial



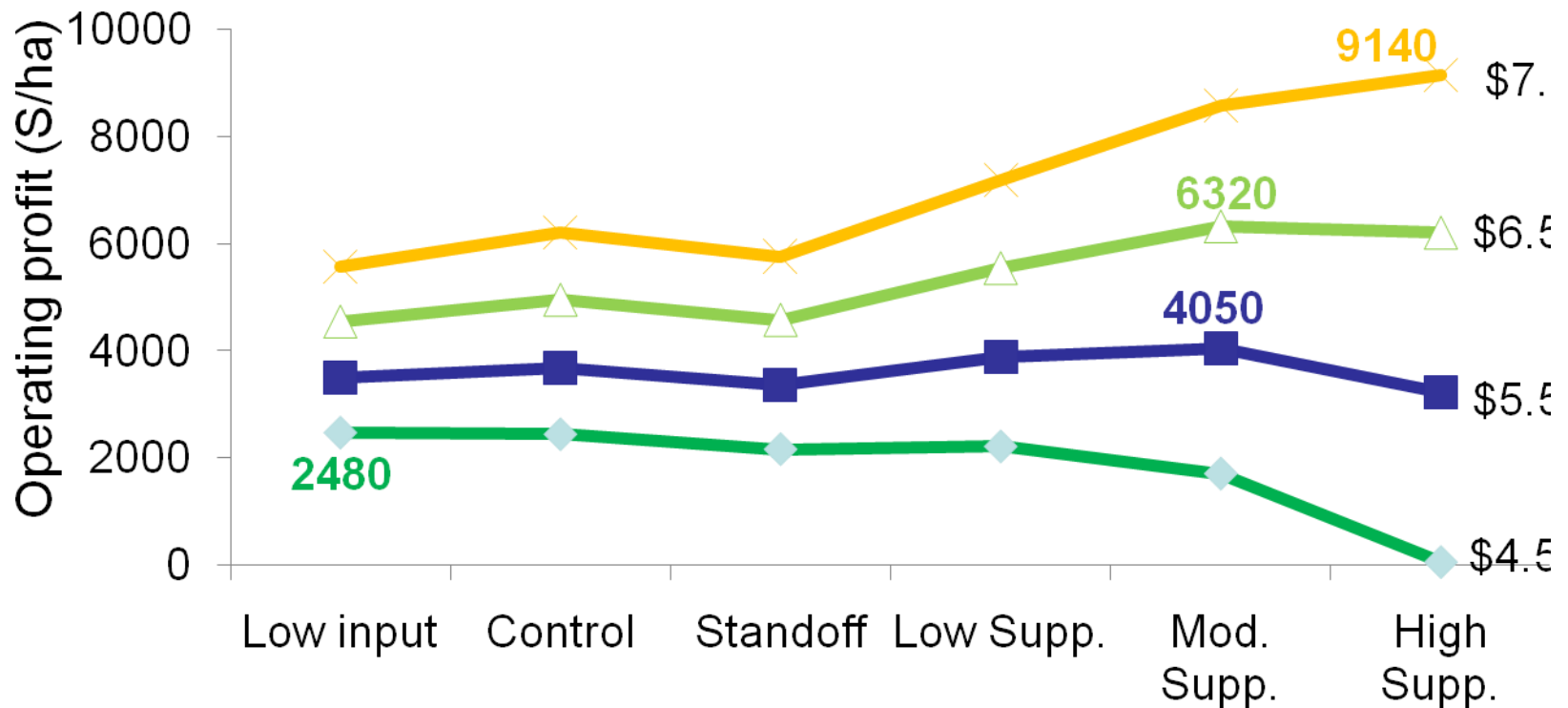
What limits milk production on pasture?



Resource Efficient Dairying (RED) trial

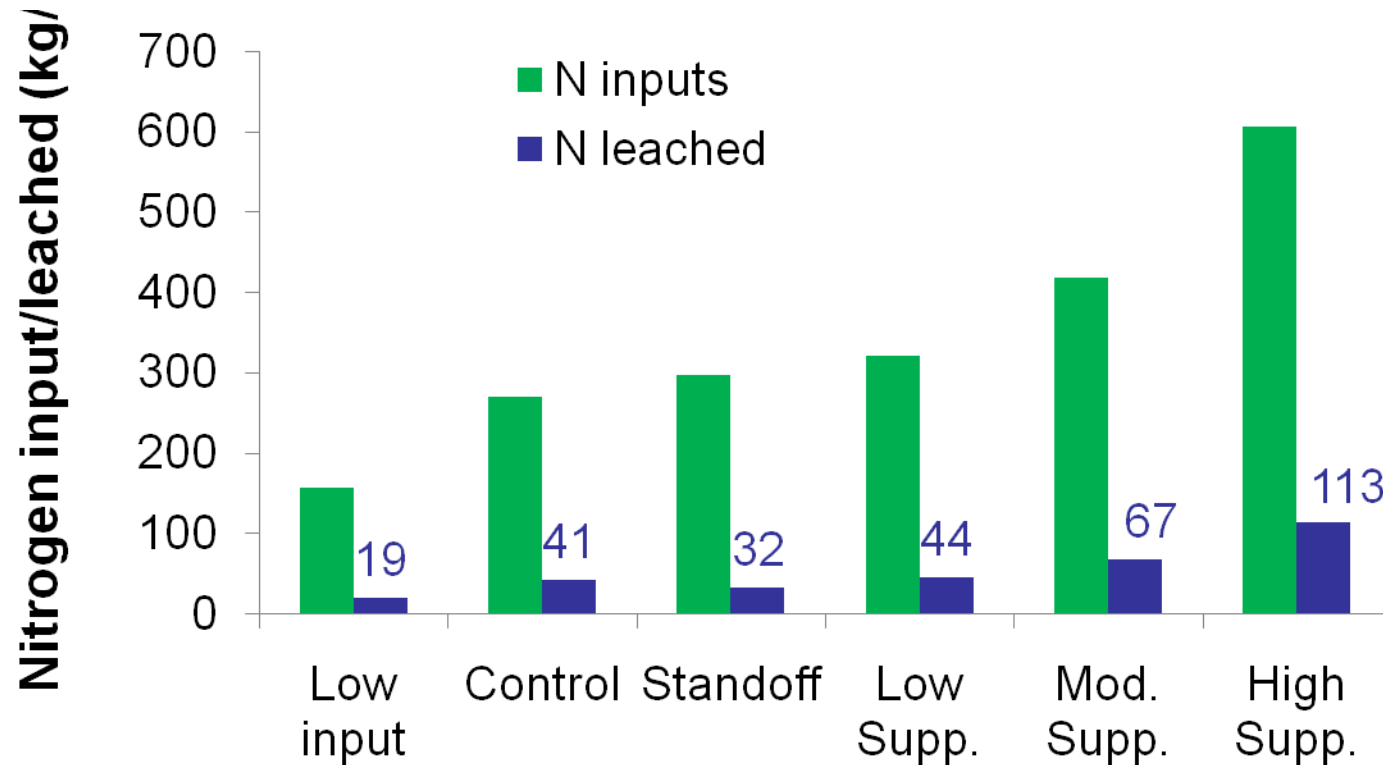
Treatments	Feed (t DM/ha)	Stocking rate (cows/ha)
<i>Pasture based</i>		
Low input – no N, heifers on	15.0	2.3
Control – 200 kg N/ha/yr	17.5	3.0
Stand-off – 200 kg N/ha/yr + Pad	17.5	3.0
<i>Pasture + supplements</i>		
Low Supp. - Control + Maize silage	22.5	3,8
Mod Supp. - Control + Maize silage + irrigation	30.0	5.3
High Supp. - Control + Maize silage + irrigation + soybean	40.0	7.0

Annual Operating Profit for RED trial treatments at four payouts



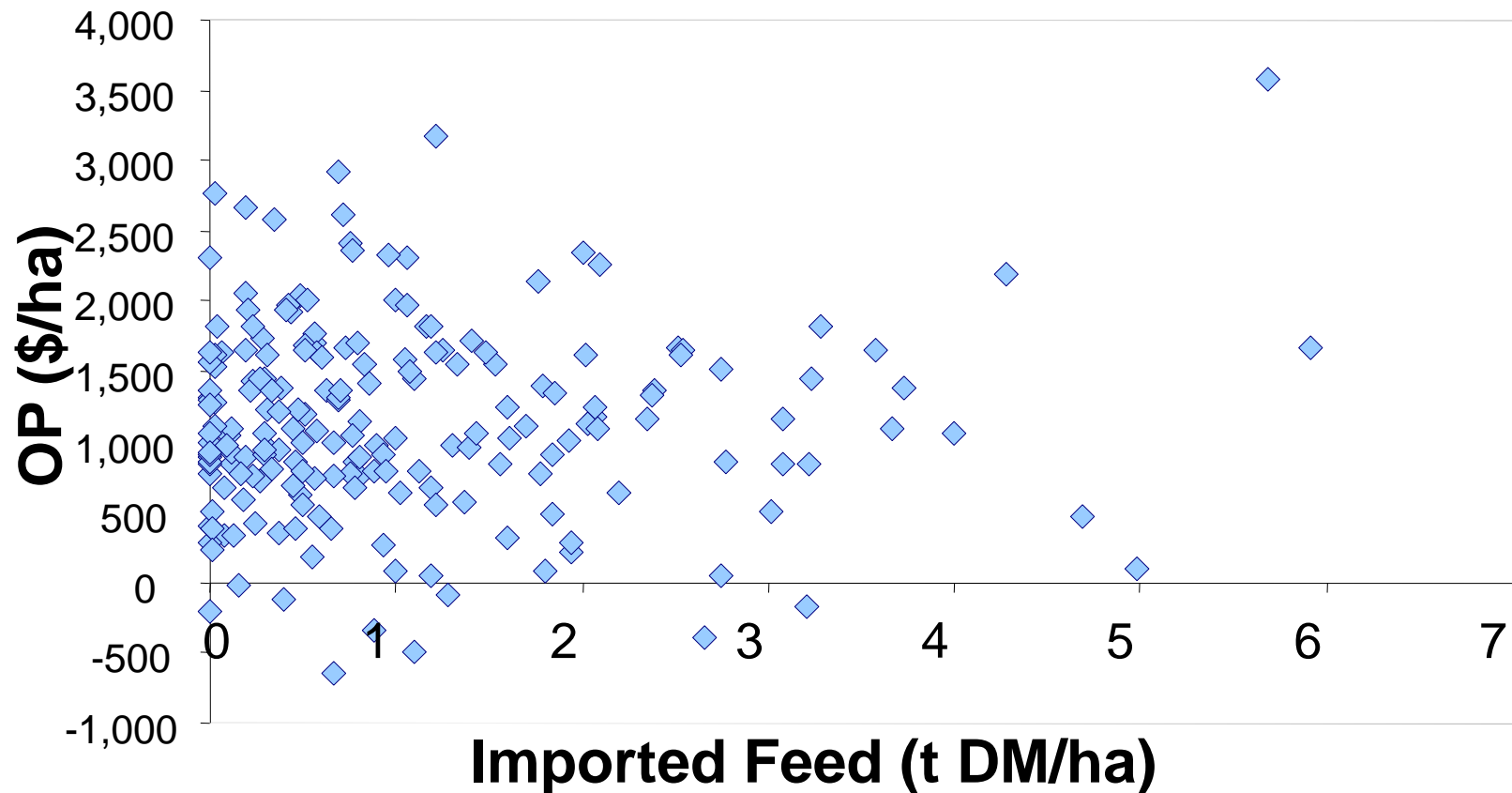
- Assume supp. feed purchased at \$0.30/kg DM
- Graph values show most profitable system at each of 4 milk payouts.

Annual N input and leaching losses from RED farmlets



$N \text{ inputs} = N \text{ fixation} + N \text{ fertiliser} + N \text{ in purchased feed}$

Operating Profit (OP) and Feed Inputs – Commercial farms



6 t DM imported feed at \$300/t = \$1800

MS response = 300 kg/ 6 t DM at \$5.00/kg payout = \$1800

Net Operating Profit to supplement = \$0



A vision to achieve the dairy industry goal

- Low stocking rate of 2.2 cows/ha at 550 kg milksolids (MS)/cow = 1200 kg MS/ha AND 25 kg N leached/ha
- How? – by redesigning dairy farms to reduce reliance on N fertiliser and supplements AND return to our core strength of grazed pasture
- Changes to soils, pasture, cows and management will be required

How do we...?

- Reverse the trend to high stocking rate without losing high milksolids per ha and profitability?
- Achieve high production efficiency but without cost escalation?
- Reduce nitrate leaching and GHG emissions?

Hypothesis

- That existing technologies and management procedures can be combined to provide increased profit AND a reduced environmental footprint

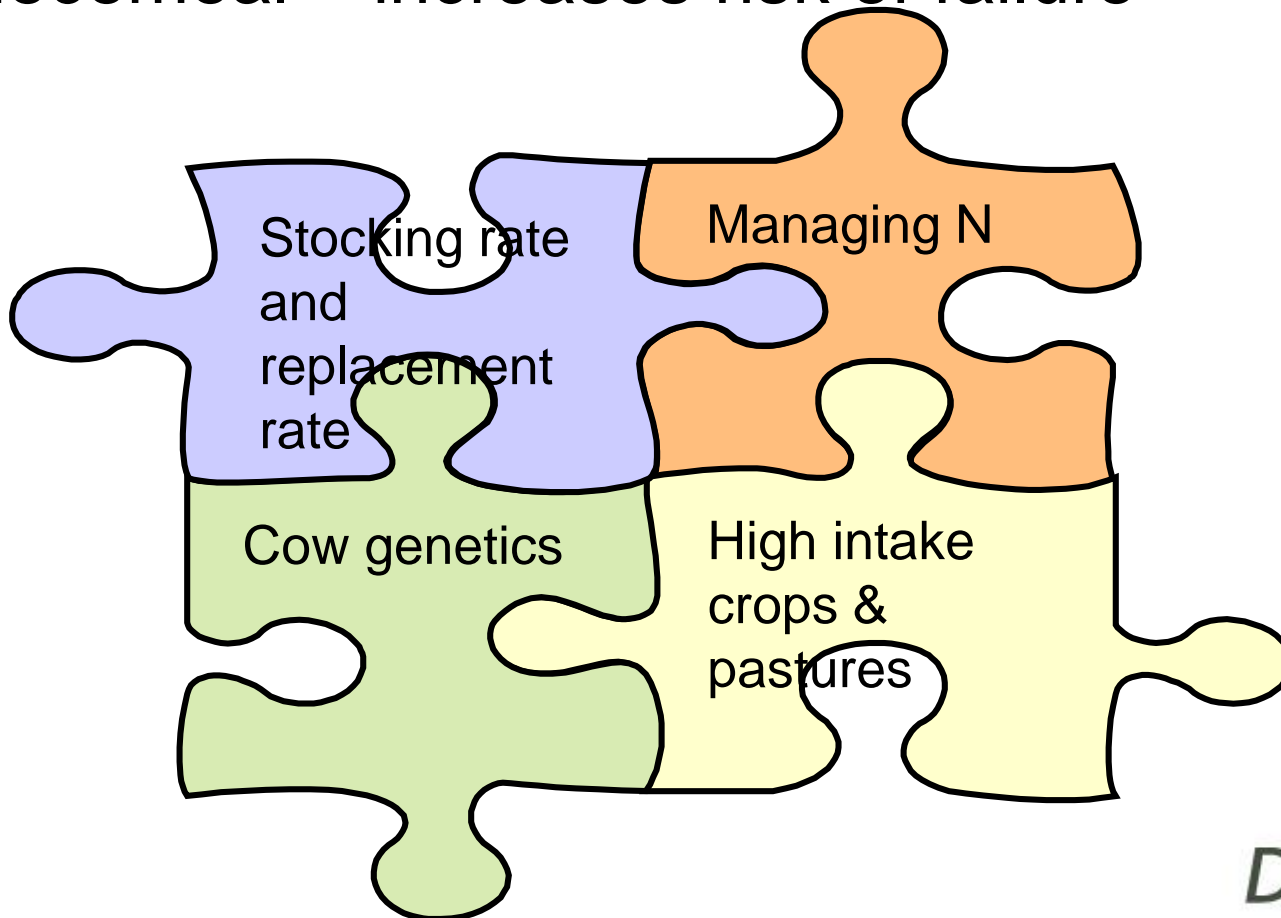
Possible solutions

- Decrease stocking rate and replacements (need to manage fertility and cow health) – farm efficiency
- Improve cow genetic merit
- Increase intake potential of diet by – improved ryegrasses, home grown grain and legumes/herbs
- Decrease N surplus by - feed budget, standoff, nitrification inhibitors and decreased N fertiliser
- ALL of the above are available NOW



Integrated redesign

- NB cannot institute these suggested changes piecemeal – increases risk of failure



Can we start moving to the goal now?

- Yes – by integrating efficient management, efficient cows and reducing N fertiliser and off-farm supplements.
- Demonstrate by using DairyNZ Whole Farm Model and OVERSEER

Set up for two model farms – ‘Current’ and ‘Efficient’

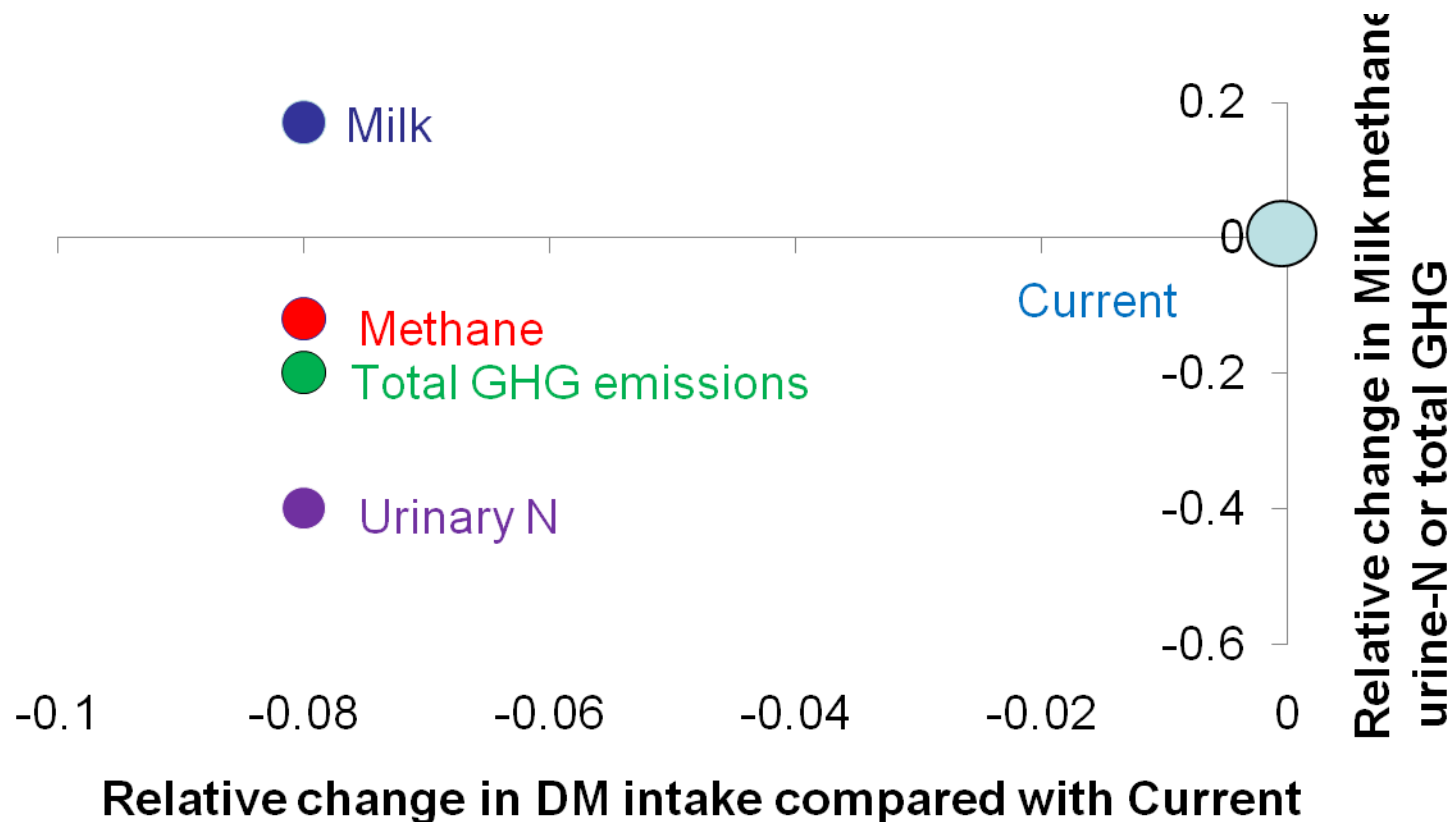
	Current	Efficient
Stocking rate (cows/ha)	3.0	2.6
Cow genetic merit (BW)	60	90
Reproduction	Average	Above Average
Replacement rate (%)	22	16
N fertiliser (kg N/ha)	180	100
Nitrification inhibitors	No	Yes
Standoff- urine collected	No	Yes
Cropping for grain (% area)	0	6

Thanks to Pierre Beukes, Alvaro Romera, Pablo Gregorini,
Gil Levy and Hemda Levy (DairyNZ)

Production for two model farms – ‘Current’ and ‘Efficient’

	Current	Efficient	Efficient vs. Current
Milksolids (kg/ha)	1030	1200	Inc. 16%
Total feed DM eaten (t/ha)	14.5	13.4	Dec. 8%
Feed conversion (g MS/kg DM)	71	90	Inc. 26%
Profit (\$/ha)	2100	2800	Inc. 25%

Comparison of 'Efficient' vs. 'Current' farm on milk and GHG emissions



Conclusions from farm modelling

- An average dairy farm can reduce GHG emissions by up to 20% and urinary-N by up to 40%
- With increased efficiencies, profit can increase by \$700/ha (25%)
- Stocking rate can be reduced by 11%

If we accept the original hypothesis

- That existing technologies and management procedures can be combined to provide **increased profit** AND a **reduced environmental footprint**
- What do we need to do to make this a reality?
- What are the research implications?

Research implications

Soils

- Better ways to predict N requirements for a budgeted amount of pasture growth
- Further research on nitrification inhibitors to ensure their efficacy NZ wide
- Demonstration of nitrification inhibitors in a farm system context
- What effect does system change have on soil carbon?

Research implications

Pasture

- Biodiversity of pastures to promote high DMI per cow, high NUE and WUE and persistence
- Ryegrass plant breeding that delivers high intake potential grass
- N capture from depth by deeper rooting ryegrass plants
- Implications of biodiversity for insect control and animal diseases (FE, hypomagnesemia, milk fever)
- Tannin-containing white clover





Research implications

Crops

- Can crops be successfully incorporated into the majority of dairy farm milking platforms?
- Can direct drilling technology be used to deliver high yields without compromising costs or C footprint?



Research implications

Cows

- What weighting should be placed on milksolids yield vs. survivability and fertility?
- Should 'environmental' indices be included in breeding indices, e.g. methane emissions and nitrogen use efficiency?
- Do industry pasture allowance/residual recommendations need to be changed to achieve high milksolids per cow output?

Research implications Management

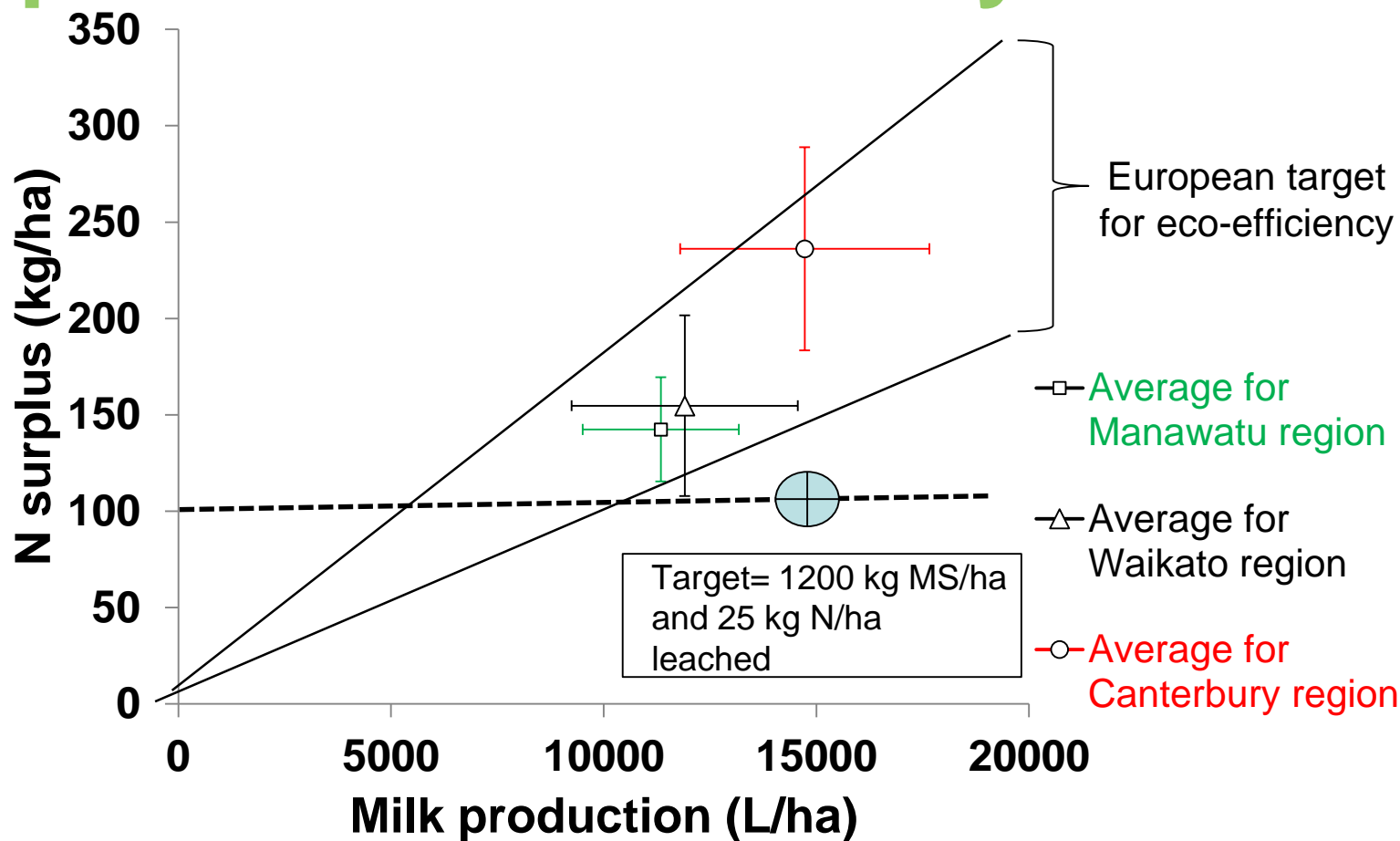
- How do all these components fit together into a workable dairy farm?
- Do the areas of financial and environmental risk change as we move to such a system?
- Are new decision rules required to manage this new system?

Summary

- Successful redesign = more milk, more profit and less pollution
- The only current and medium term option to achieve targets is 'system redesign' - an integrated change in many factors that constitute a dairy farm
- Multiple changes will incur unforeseen consequences – positive and negative
- Challenges? - cost, farmer and industry acceptance and adoption, research



Nitrogen surplus and milk production from dairy farms



Beukes et al (unpub.) – Overseer data from:

Ballance, Ravensdown, One Plan, EW, AgFirst, Horizons Regional Council

